

Hashed Moqbel Al-Naeem

Technical Management · Engineering and IT Project Delivery

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Profile

Engineering management graduate (M.Sc., Distinction) with a software engineering background. I build and run digital platforms and coordinate delivery between technical teams and clients: defining scope, gathering requirements, keeping schedules realistic and reporting progress to the people paying for it. Four years of elected and appointed leadership roles alongside that, including president of a university-wide international student body of many nationalities. Arabic native, English fluent, German at basic level and improving. Eligible to work in Germany and the EU.

Experience

Technical Management

March 2025 – September 2026

Afaq · remote, from Berlin

- Built both Afaq platforms in Next.js, React and TypeScript and maintain them in production: afaq.it.com, a web development studio, and afaq.services, an education platform for Arab students applying to Malaysian universities.
- Work on the management side of the business: scoping, client requirements, delivery and support.
- Ran event operations for the international expatriate community in Kuala Lumpur, coordinating venues, suppliers and schedules; organised more than 100 cultural and social events.
- Fixed-term project engagement, completing at the end of September 2026.

IT Consulting Intern

March – August 2024

Orchan Consulting Asia · Kuala Lumpur, Malaysia

- Stayed six months against a three-month university requirement and completed the company internship programme, certified by the head of department and the CEO.
- Client-facing IT and consulting delivery.

President

February 2022 – February 2023

ISS-Central, Universiti Teknologi Malaysia · Johor Bahru

- Led the university's central international student society, the umbrella body above the national societies on campus.
- Represented international students to the university administration and to external partners.
- Coordinated between the national societies and ran the shared programme of cultural and academic events.
- Awarded a Certificate of Excellence by the Director of UTM International for the work in this role.

Head of Consultation and Public Relations

April 2020 – March 2024

ISS-Yemen at UTM · AIESEC · YSAG

- Directed Arabic Culture Day 2022 with seven partner national societies: a day exhibition and a ticketed evening ceremony at Dewan Sultan Iskandar, attended by more than 1,250 guests.
- Coordinated UTM Got Talent, a university-wide competition run under pandemic restrictions, from concept to the filmed performance.
- Produced over 200 educational and technical videos, owning the process from script to publication.

Education

M.Sc. Engineering Management — awarded with Distinction

May 2025 – July 2026

Arden University Berlin, Germany · conferred 27 July 2026

Awards and competition results

- **Certificate of Excellence**, UTM International, 2023 — for executive leadership as President of ISS-Central.
- **Excellence Prize**, XJTLU Global Dream-Chasers, 2023 — led a UTM team to the final ten of 114 entered teams.
- **Third place**, ATU-Net Global Technovation Hackathon (GTech) at UTM, 2023 — Zip-tech cable-suspended farming drone; 32 participants in eight international teams from ten institutions.
- **First place**, Video Content Competition, Yemeni Students' Union at UTM, October 2023.
- **Third place and Best Project Award** (Precision Farming university track), The Great Lab Grand Design Challenge under CREST, 2020 — Falcon Tech chemical-free weeding robot; also a Golden Participants Award.

Skills

Management: Agile and Scrum, phased delivery, budget tracking, scope control, process optimisation, risk management.

Communication: public relations, event management, stakeholder management, cross-cultural teams, client reporting, video production.

Technical: Jira, Trello, GitHub and GitLab, web development fundamentals (Next.js, React, TypeScript), UI and UX basics, software testing and QA, Power BI, Tableau, MATLAB, SolidWorks.

Languages: Arabic (native), English (fluent), German (basic, improving).

Certifications

Cisco, verified on Credly: Digital Awareness · Operating Systems Support · Introduction to Modern AI (2026) · Ethical Hacker · Using Computer and Mobile Devices · Introduction to Data Science (2024) · Introduction to Cybersecurity · Introduction to IoT (2021). CREST Industry-Certification Level 1 and Level 2 (OpenVINO technical workshop by Intel), 2021.